

**iran
Glass**

The Glass Industry Event for Iran

2017

8 - 9 MAY 2017
IRAN - TEHRAN

**HOTEL
ESTEGHLAL**

● MANUFACTURING ● PROCESSING ● PRODUCTS ● SERVICES



**FREE ENTRY FOR BUSINESS
& PROFESSIONAL VISITORS**

MEDIA PARTNERS:

WWW.GLASSONLINE.COM

glassmachinery
world
plants & accessories
BI-MONTHLY INTERNATIONAL MAGAZINE FOR GLASS MANUFACTURING

glassOnline
The World's Leading Glass Industry Website

**Glass-Technology
International**
THE LEADING MAGAZINE FOR THE INTERNATIONAL FLAT GLASS INDUSTRY

ORGANIZER:

Q151 A151 Srl

SALES OFFICE:

Smartenergy Srl

Via Antonio Gramsci 57, 20032 Cormano, Milan (Italy) • Tel.: +39-02-66306866 • Fax: +39-02-66305510

Glass making in Iran can trace its origins back 3,500 years. Today the glass sector is an integral part of the country's industrial landscape and can count on huge reserves of silica, cheap electricity, professional skills and low labor costs. The main glass and crystal manufacturing plants are located in Tehran and Tabriz areas, including Crystal Iran, Hamadan Glass, Kaveh Industrial Group, Mofid Pharmaceutical Glass, Norizateh, Razi Glass Group, Sahand Industrial Group and Shoga Glass, etc... According to the Iranian Glass and Crystal Producers Association, the country could become a leader in global glass manufacturing. However, along with investments from abroad the country needs to update its plants and technology in order to complete the production chain. Following the *Joint Comprehensive Plan of Action* (the international agreement on Iran's nuclear program, known commonly as the *Iran deal*) and the cancellation of international economic sanctions, foreign investments are entering the country and will increase the opening of new companies and the setting up of joint ventures.

In order to establish itself on the world stage, Iran needs to start increasing domestic production both in container glass and tableware and in flat glass. On the one hand, a young and growing population coupled to a better economic outlook will lead to more end users for tableware, food&beverage and cosmetic containers; on the other, the flat glass market can benefit from the growth of the construction and automotive fields: just think that Iran is planning to produce 3 million vehicles over the next 10 years.



Exhibitors Company profile - Suppliers of equipment and materials

GLASS MANUFACTURING

- Raw materials for glass production
- Preparation of raw materials and batches
- Glass melting technology
- Forming for hollow glass
- Forming for fiber glass
- Equipment for glass tube production
- Equipment for glass fiber production
- Furnace, lehr, kiln technology
- Cold end technology for hollow glass
- Cold end technology for float glass, laminated glass, wired glass and other types of flat glass
- Pyrolytic coating systems for flat glass
- Coating technology for hollow glass
- Conveying, transport, packaging and warehouse technology
- Decorating equipment

GLASS PROCESSING

- Cutting, breaking and snapping
- Drilling
- Edge and surface finishing
- Forming and bending
- Laser technology
- Coating
- Electronic display glass
- Insulation glass
- Safety glass
- Cleaning
- Auxiliary products
- Recycling
- Suppliers for the glass machinery industry
- Nanotechnology
- Artistic glass

GLAZING & FENESTRATION

- Commercial Glass and Curtain Wall Products, Systems,
- Hardware & Related Components
- Equipment for Glass and Metal Fabrication
- Residential Glass Products, Systems, & Related Components

- Residential Window & Door Products, Systems, Hardware & Related Components
- Supplies (Abrasives, Cleaning Products, Lubricants) & Tools
- Equipment for Residential Window & Door Manufacturing
- Equipment for Commercial Fenestration, Glazing, Installation
- Software

SOLAR & PHOTOVOLTAIC

- Solar glass
- Photovoltaic production
- Solar technology
- Building integrated photovoltaic (BiPV)

TOOLS, CONSUMABLES, SPARE PARTS AND EQUIPMENT

- Glazing tools
- Cutting, grinding and drilling tools
- Handling tools, hand-guided
- Spare parts
- Protection devices
- Work clothing

- Lifting and working platforms
- Brackets for glass applications
- Adhesives
- Extrusion
- Consumables
- LED technology

MONITORING AND CONTROL SYSTEMS

- Measurement and testing
- Sensing
- Computer systems
- Software and applications

CONSULTANCY, ENGINEERING, SERVICES

- Laboratories
- Universities
- Test institutes
- Research institutes
- Architects & designers
- Project engineering
- Main contractors
- Associations and organisations
- Specialized media
- Trading companies

Visitor Profile

The event will be free-to-attend for all business and professional visitors who will be registered on entry:

- ✓ Owner / Chairman
- ✓ Managing Director / CEO
- ✓ Plant / factory director
- ✓ Technical director
- ✓ Production director
- ✓ Purchase department
- ✓ Technicians / engineers
- ✓ Production department
- ✓ R&D department
- ✓ Test & inspection department
- ✓ Sales & marketing manager
- ✓ Finance and accounting manager
- ✓ IT department
- ✓ Logistics, handling and storage department
- ✓ Repair and maintenance department
- ✓ Education & training department

Global marketing campaign

The organizers will provide a comprehensive marketing campaign spearheaded by **Glass Machinery Plants & Accessories, Glass-Technology International** and **Glassonline.com**, the world's leading business media for the glass industry:

- Extensive advertising campaign in the magazines
- Weekly news bulletin updates
- Announcements on www.glassonline.com and on other international industry websites
- Personal invitations to leading players
- Social networking



THE GLASS INDUSTRY EVENT FOR IRAN

IRAN

Iran has a population of 80 million (of whom 60% are estimated to be under 30) and is the second largest economy in the Middle East (MENA) after Saudi Arabia, with an estimated Gross Domestic Product (GDP) in 2015 of US\$ 393.7 billion. Iran ranks second in the world for natural gas reserves and fourth for crude oil reserves. The rate of increase of the Consumer Price Index fell to 12.6% per annum in January 2016 from a peak of 45.1% in October 2012 and inflation has declined from 40% under the former President Mahmoud Ahmadinejad to around 8% recently. According to the World Bank Group, thanks to the lifting of sanctions and a more business-oriented environment, real GDP growth is projected to reach 4.6% in 2017.



ESTEGHLAL CONGRESS CENTRE

Boasting the largest hotel congress centre in Tehran, the five-star Parsian Esteghlal International Hotel (Ex-Hilton) is located in the north of the city at the foot of the Alborz mountain range, close to Valiasr Street, one of the capital's most beautiful thoroughfares. In its West and East towers, the Esteghlal Hotel offers 504 rooms and 48 suites, all furnished to the highest quality. The East Tower was renovated in 1997 and the South Tower is under construction.



List of registered visitors available to all participating companies

Shortly after the event, all exhibitors and sponsors at **IRAN GLASS 2017** will receive the complete list of registered visitors (excel file) with their company data.

Sponsorship opportunities

IRAN GLASS 2017 offers a wide range of sponsorship opportunities to enhance company's presence: visitor lanyards and badges, newsletters, posters and banners, event catalogue, lunch/coffee areas, etc.

Opportunities at a glance

- Business meetings with local professionals
- Visitors data available to all participating companies
- Dedicated meeting rooms for private business meeting
- Promotion of the brand through sponsorship opportunities

Contacts:

LUCIANO MOLINA
Sales - International

luciano.molina@glassonline.com

JESSICA GIULIETTI
Sales - International

jessica.giulietti@glassonline.com

MAURIZIO LOZZA
Sales - Italy

maurizio.lozza@glassonline.com

Ph.: +39 02 66306866 • Fax: +39 02 66305510 • www.glassonline.com

APPLICATION FORM - CAN BE COMPLETED ONLINE

COMPANY DATA

Company Name: _____
Address: _____
Post Code: _____ City: _____ State: _____ Country: _____
Tel.: _____ Fax: _____
E-mail: _____ Web Site: _____

VAT Number: _____
Tax Code: _____

INVOICING ADDRESS - complete ONLY if different from the one above.

Company Name: _____
Address: _____
Post Code: _____ City: _____ State: _____ Country: _____
Tel.: _____ Fax: _____
E-mail: _____ Web Site: _____

VAT Number: _____
Tax Code: _____

PERSON TO CONTACT REGARDING THE EVENT - MANDATORY DATA

Name and Surname: _____ E-mail: _____

CONTACT DESK

DESCRIPTION	QUANTITY	COST	SUBTOTAL
<input type="checkbox"/> CONTACT DESK/S	no.	€ 3.500/each	€

Includes: area (approx. 3x2 mt), 1 desk (180 x 75 cm), 4 chairs, 1 placeholder/name board*, general lighting.
Company profile within the Official Catalogue, excel file with registered visitor data.
*Placeholders/name boards will be printed and supplied by the Organizers, exhibitors will supply the graphic files.

TOTAL €

 **CLICK HERE TO ADD VAT**
(FOR ITALIAN COMPANIES ONLY)

VAT 22% €

TOT+VAT €

DEPOSIT (INCLUDING VAT FOR ITALIAN COMPANIES ONLY):

30% ON SIGNING THE CONTRACT = €

BALANCE (INCLUDING VAT FOR ITALIAN COMPANIES ONLY):

70% BY 15/03/2017 = €

METHOD OF PAYMENT

BANK TRANSFER: copy of the bank transfer, authorized and stamped by the bank, in favour of A151 S.r.l. • BANCA INTESA SAN PAOLO, Branch 353 - Corso Sempione, 65/A - 20149 MILANO (MI) Italy • IBAN: IT 43 N 0306901603100000067167 - SWIFT/BIC CODE: BCITITMM
Company address: **A151 srl** - Via Carlo Farini, 34 - 43121 Parma (PR) - Italy • Vat Number: 02769870342

Following receipt of this contract and payment of the deposit, the organizers will send all technical-logistical documents regarding participation at the event.

COMPLETE, STAMP, SIGN AND SEND BY E-MAIL TO EVENTS@GLASSONLINE.COM OR BY FAX TO +39 02 66305510

Authorized Signatory - Name and Surname

Place and date

Company stamp

Signature of the above